



Anuj Shah

Partner

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Practices:

Mergers & Acquisitions
Corporate

Education:

Program for Leadership
Development, Harvard
Business School (2024)

Diploma in Securities Law,
Government Law College,
Mumbai (2007)

LL.B., ILS Law College, Pune
(2006)

Professional Affiliation:

Bar Association of
Maharashtra & Goa

Anuj Shah is a Partner in the Corporate and Commercial practice group at the firm's Singapore office. He regularly represents corporations, financial institutions, private equity sponsors and sovereign wealth funds in a broad range of Indian M&A transactions and corporate matters. Anuj is also a 'trusted advisor' to several promoters and corporates.

As part of a secondment program, Anuj has worked in the London and New York offices of a premier global law firm.

Anuj has published numerous articles on diverse corporate law issues and is a regular speaker at various events focused on M&A and corporate matters. He is consistently ranked as a "recommended lawyer", and 'notable practitioner' by leading publications such as Legal 500, RSG, and IFLR.

Representative Matters

In his areas of practice, Anuj has represented and advised several clients across industries. Some indicative transactions include:

- Abdul Latif Jameel on its investment in Greaves Electric Mobility
- Usha Martin Limited (UML) and its promoters on the sale of UML's steel division to Tata Steel
- Rakesh Gangwal, co-founder of IndiGo Airlines, on various matters pertaining to IndiGo Airlines
- ByteDance on various matters
- IQ-EQ on its acquisition of MB's fund administration business
- British Columbia Investment in its acquisition alongside Brookfield and other investors of the entire stake in Tower Infrastructure Trust, an InvIT that in turn holds Reliance Jio Infratel
- Insurance and InsurTech deals:
 - Arthur J. Gallagher & Co. on its acquisition of Edelweiss Gallagher Insurance Brokers

- American Family Ventures, MassMutual Ventures, GGV Capital, and SIG Venture on their investment in Turtlemint Insurance Broking Services
- TVS Capital, Faering Capital, and A91 Capital on their investment in Go Digit General Insurance
- Intact Ventures on its investment in Acko General Insurance
- Swiss Re on its investment in Acko General Insurance
- Ascent Capital and Ventureast on their investment in Acko General Insurance
- Edelweiss Insurance Brokers on the investment by Arthur J Gallagher & Co
- Medi Assist Insurance TPA on acquisition of Dedicated Healthcare Services TPA
- The Travelers Company on various regulatory matters
- Chubb Limited on various matters
- Wheelhouse Venture Capital on its investment in Zetwerk Manufacturing
- India leg of global deals:
 - Clayton Dubilier & Rice and Solenis International on merger of BASF's wet-end paper and water chemicals business with Solenis
 - Maass Global Group on its acquisition by Gulf Global Manufacturing
 - GoDaddy on its acquisition of Neustar's Registry business
 - Salesforce on its acquisition of Griddable Inc
 - Richline Group, a wholly owned subsidiary of Berkshire Hathaway, on its acquisition of The Aaron Group
 - Clayton, Dubilier & Rice on its acquisition of Ashland Water Technologies
 - Toshiba Tec on its acquisition of retail solutions business from IBM
- Gokaldas Exports in its acquisition of the Atraco Group involving acquisition of various group companies in the UAE and Kenya
- Clearwater Capital on the formation of Altico Capital
- Julius Baer on its acquisition of Merrill Lynch's wealth management business in India
- Apax Partners on its investment in Shriram City Union Finance

- Blackstone on its investments in (i) FINO PayTech; and (ii) Multi Commodity Exchange of India
- Toshiba Machine on its acquisition of L&T Plastics Machinery
- Hoshizaki Electric on its acquisition of Western Refrigeration
- SIBUR Holding on its joint venture with Reliance Industries
- SFS Intec on its acquisition of Indo Schottle Auto Parts
- **Metropolis Healthcare** and its promoters on various transactions including:
 - Investment by Carlyle and subsequent Carlyle's exit
 - Promoter-level financing from KKR and other NBFCs and subsequent repayment
 - Acquisition of Sanjeevani Pathology
- **Mahindra & Mahindra (M&M)** on its alliance with CIE Automotive involving (i) M&M acquisition of a stake in CIE Automotive; (ii) CIE Automotive's acquisition of a majority stake in Mahindra Forgings; and (iii) Contributions by Mahindra Group and CIE Automotive of certain businesses to Mahindra Forgings
- **Dhunseri Tea & Industries** and its promoters on various matters including sale of its branded tea business to Tata Consumer
- **Welspun Group** and its promoters in various transactions including:
 - Investment in Welspun Corp and Welspun Maxsteel by Apollo Global
 - Joint counsel in the formation and dissolution of Welspun Energy
 - Sale of plates and coil mill business to JSW Steel
- **Mahyco** and its promoters on various transactions including:
 - Investment by Rasi Seeds in Mahyco Singapore
 - Investment by International Finance Corporation (IFC) in Mahyco Singapore
 - Joint venture with Indigo AG, Inc
- **Gillanders Arbuthnot** and its promoters on various matters including buy out of Malawi-based Group Development Ltd
- **Great Eastern Shipping** and its promoters on various matters
- Leading insurers and underwriters, including **AIG, Tokio Marine, Beazley, CFC, and Ryan Transactional Risk**, on various transactional liability insurance matters